ATHRVAM

The Forward Deployed Engineer path.

Anthropic's 11-course path to your first customer pilot. What is in it, who can join, and every source.

WHAT IS AN FDE

An engineer who works inside the customer.

A Forward Deployed Engineer (FDE) is embedded with a customer team. They do not just write code. They pick the use case, build it on site and get the first users onto it.

Anthropic's own job post says the Staff FDE "embeds directly with our most strategic customers" and decides "what should be built".

$100M

Claude Frontier Academy commitment, announced Oct 2, 2026

10,000

Frontier Deployed Engineers targeted by end of 2027

Not the same thing as the path. The Academy is nomination only and in person (San Francisco, New York, London). The path in this guide is the self-paced online one.

The pay. One live Staff FDE posting (NYC, SF, Seattle) lists $280,000 to $320,000 USD. Anthropic's note says for *sales* roles that range is OTE (base plus commission). Check the role type before you quote it.

THE PATH

11 courses. About 9.5 hours.

CORE

1	AI Capabilities and Limitations	60 min
2	AI Fluency for Builders	45 min
3	Claude Platform and Model Foundations	60 min
4	Choosing the right Claude model	10 min

ROLE COURSES FOR BUILDING

5	Claude Platform 101	90 min
6	Claude Code 101	60 min
7	Claude Code in action	60 min
8	Introduction to Model Context Protocol	60 min
9	Introduction to agent skills	30 min

ROLE COURSES FOR DELIVERING THE PILOT

10	Delivery Methodology	40 min
11	Driving enterprise adoption of Claude	60 min

You finish with: a pilot plan for a customer use case. The baseline, the success measures, what ships first, and how the first users come on.

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THE CATCH

Open to Claude Partner Network members.

The path page says registration is "Open to Claude Partner Network members". It is not open to everyone.

Who can join the network. At launch in March, Anthropic said any organization bringing Claude to market is eligible, and membership is free. Start at **claude.com/partners**. The network is for organizations, so check what an individual needs before you count on it.

Already did the Claude Developer path? This path shares nine courses with it. Two remain, about 100 minutes in all: Delivery Methodology and Driving enterprise adoption.

Where it leads. To the Claude Certified Developer, Foundations exam (prep is about 13 hours). The path itself ends in a pilot plan, not a badge.

Start here:
anthropic-partners.skilljar.com/path/claude-fde

SOURCES

Where every number comes from.

The path (courses, times, who can join)
anthropic-partners.skilljar.com/path/claude-fde

$100M, 10,000 Frontier Deployed Engineers, nomination only
anthropic.com/news/claude-frontier-academy

Claude Partner Network: free to join, applications
anthropic.com/news/claude-partner-network
claude.com/partners

Staff FDE posting and salary note
job-boards.greenhouse.io/anthropic/jobs/5449229008

Independent write-up of the path (11 courses, 9.5 hrs)
news.sulat.com/2026/11/20/claude-forward-deployed-engineer-path/

NOT VERIFIED

Skilljar domain ownership: the page uses Anthropic's wording and support contacts, but ownership of the domain is not confirmed.

The "140 to 2,400+ FDE postings" figure from the reel: no source found.

Whether an individual (not a company) can get into the network: not confirmed.

Facts checked Nov 25, 2026. Pages change.